



Accelerating Higher Education Expansion
and Development (AHEAD) Operation



MINISTRY OF EDUCATION



The World Bank

Democratic Socialist Republic of Sri Lanka
Ministry of Education
Accelerating Higher Education Expansion and Development (AHEAD) Operation

FUNDED BY A LOAN FROM THE INTERNATIONAL BANK FOR RECONSTRUCTION AND
DEVELOPMENT (IBRD) AND A CREDIT FROM INTERNATIONAL DEVELOPMENT
ASSOCIATION (IDA)

LOAN NO. 8743-LK AND CREDIT NO. 6026-LK
PROJECT ID NO. P159995

REQUEST FOR EXPRESSION OF INTEREST

Hiring a consultancy firm to carry out Licensing Partner Scouting for suitable inventions from universities and non-state higher education institutions (non-state HEIs) under Accelerating Higher Education Expansion and Development (AHEAD) Operation.

Procurement Plan No. LK-MOHCA-329358-CS-CQS

The Democratic Socialist Republic of Sri Lanka has received a loan from the International Bank for Reconstruction and Development (IBRD) equivalent to US\$ 67 million and a credit from the International Development Association (IDA) equivalent to US\$ 33 million (total US\$ 100 million) toward the cost of Accelerating Higher Education Expansion and Development (AHEAD) Operation functioning under the Ministry of Education. The AHEAD Operation intends to apply a portion of the proceeds of the loan to eligible payments under the contract for which this Request for Proposal is issued. The total Cost of this Consultancy is SLRs 19.8 million.

1. Purpose and Objective of the Consultancy:

To identify licensing partner/s who can commercially exploit the protected Intellectual Properties at Universities under the Universities Act No. 16 of 1978 and any other non-state higher education institutions approved by the Ministry of Higher Education to be supported under AHEAD for research and innovation. Interested parties may refer to Terms of Reference (TOR) available in <https://ahead.lk/consultancy-services-for-licensing-partner-scouting-for-suitable-inventions-from-universities-and-non-state-higher-education-institutions-non-state-heis-under-accelerating-higher-education-expansion/>

2. Qualification & Experience of the Consultancy firm

The Consultancy firm should be a well-established, with at least 05 years' experience in the Technology licensing/Intellectual Property management field and at least Sri Lankan Rupees 10 million turnover per annum for the last 03 years.

The Consultancy firm shall have professionals with the relevant experience and contacts required for Licensing Partner Scouting and signing license agreement with a licensor and licensee.

Key Expert/s: Expert/s shall have a University Degree or relevant Higher Educational qualification and expertise required for this consultancy. The expert shall have at least 5 years of experience in university technology licensing at a reputed Tech Transfer Office. Tech transfer experience at an industry where the inventions/technologies have been licensed, will also be considered. Successful licensing of at least 3 technologies is mandatory. If those are in the field/s of Engineering, Technology & ICT, it would be an added advantage. Excellent communication and reporting skills are required.

3. Shortlisting Criteria

- i. Experience of the firm in Technology licensing/Intellectual Property management field: No. of Years
- ii. Experience in Licensing Partner Scouting and identifying licensees: No. of license agreements facilitated within the last 05 years
- iii. The number of licensors where the consultancy firm supported in Licensing Partner Scouting and identifying licensees within the last 05 years
- iv. Key Expert/s: Number of experts with relevant experience and contacts required for Licensing Partner Scouting and signing license agreement with a licensor and licensee. Successful licensing of at least 3 technologies from a university to an industry is mandatory by each key expert.
- v. Key Expert/s: Number of years of service in a tech transfer office or a similar organization
- vi. Turnover during the last 3 years: Amount in Sri Lankan Rupees
Relevant documents shall be included in the EOI to justify the above information specified under the Section 03 Shortlisting Criteria.

4. Conflict of Interest

Prospective Consultancy firms shall refer and adhere to Section 1.9 of the Guidelines on Selection of Consultants under IBRD Loans and IDA Credits and Grants by World Bank Borrowers issued in 2011 and revised in July 2014.

5. Invitation to Submit Expression of Interest

The Chairman, Project Consultant Procurement Committee (PCPC) now invites qualified eligible Consultancy Firms to indicate their interest in providing the service.

Interested Consultancy firms must provide their EOI indicating that they are qualified to perform the services specified in the TOR and may obtain further information from the contact details below between 9.00 am – 3.30 pm on working days.

6. Method of Selection

A consultancy firm will be selected in accordance with the procedures set out in the Guidelines on Selection of Consultants referred to in the section 4 above. **Method: Selection Based on the Consultants' Qualification (CQS).**

7. Submission Details

Duly completed Expression of Interest, one original and five copies must be delivered under sealed covers by registered post or courier service to the address below by 23 December 2022. Please indicate "EOIs to Carry out **Licensing Partner Scouting**" on the top left-hand corner of the envelope.

Chairman

Project Consultant Procurement Committee

Accelerating Higher Education Expansion and Development (AHEAD) Operation

Ministry of Education

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01 December 2022